

MAGIC MONEY METER

"WHEN I LET GO THE MONEY FLOWS"

MONTH: _____

MONEY GOAL FOR THIS MONTH: \$ _____

1 ST	2 ND
3 RD	4 TH
5 TH	6 TH
7 TH	8 TH
9 TH	10 TH
11 TH	12 TH
13 TH	14 TH
15 TH	16 TH
17 TH	18 TH
19 TH	20 TH
21 ST	22 ND
23 RD	24 TH
25 TH	26 TH
27 TH	28 TH
29 TH	30 TH
31 ST	

GRAND TOTAL \$ _____

1. TRACK HOW MUCH MONEY IS COMING IN EVERYDAY

2. SET A MONTHLY GOAL THAT IS DOABLE BUT A STRETCH

3. INCLUDE EVERYTHING THAT COMES IN (EXAMPLE: YOUR HUSBANDS INCOME AND THINGS YOU GET FOR FREE LIKE A CUP OF COFFEE)

4. TOTAL THE AMOUNT AT THE END OF THE MONTH TO SEE HOW MUCH YOU INCREASED FROM THE LAST MONTH OR HOW CLOSE YOU ARE OR THAT YOU DID ACHIEVE YOUR MONEY GOAL.

THE IDEA IS TO BE FOCUSED ON MONEY COMING IN FROM ALL SOURCES AND SHIFT YOUR MONEY SET POINT



30 Results Your Clients Experience

List 30 results your clients experience from working with you.

- | | |
|-----------|-----------|
| 1. _____ | 16. _____ |
| 2. _____ | 17. _____ |
| 3. _____ | 18. _____ |
| 4. _____ | 19. _____ |
| 5. _____ | 20. _____ |
| 6. _____ | 21. _____ |
| 7. _____ | 22. _____ |
| 8. _____ | 23. _____ |
| 9. _____ | 24. _____ |
| 10. _____ | 25. _____ |
| 11. _____ | 26. _____ |
| 12. _____ | 27. _____ |
| 13. _____ | 28. _____ |
| 14. _____ | 29. _____ |
| 15. _____ | 30. _____ |



SELLING GUIDE NOTES

Create a word-for-word script

Talk in terms of challenges

“Tell me about your challenges with what you are dealing with Mary”

Tip: Let them do the talking

Show prospective clients what it is costing them by not working with you!

Tip: Do the math for them and calculate the costs

Show prospective clients the value with your services with your special (magic/system)

Tip: You should have a signature system that you can be able to engage your prospective clients which creates more credibility and value

Bonus Tip: Create a *decide today or within 24 hours savings*. Make this a generous amount and even add in bonuses (be creative).



If you would like more information on the Money and Miracles Breakthrough Program that walks you through how to charge what you are worth and get it, release your money beliefs, and attract more clients then go to: www.HeatherPicken.com/moneymiracle

*Homestudy course available contact
Support@heatherpicken.com



**ENTER TO WIN A FREE MONEY AND MIRACLES BREAKTHROUGH SESSION
\$500 VALUE**

Here's what you can expect:

Learn your specific money blocks that are keeping you stuck with your money set point

Get clear on how you can create your money goal in record time (whether it be making your first six figures or beyond).

Receive the next step action in what you need to do in order to breakthrough Your money blocks once and for all!

Go to: <http://www.heatherpickencoaching.com/mindset/>

Plus you will receive a free audio program Secrets to Removing Your Blocks and Attracting Clients, \$47 Value



Extended Savings!

50% Good until February 11th

Go to www.HypnosisCenterforChange.com

Enter coupon code: RESA

Heather Picken
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"When you let go the money flows"



Believe in Yourself

I would LOVE to hear from you so please connect to me on Facebook!
www.facebook.com/heatherpicken